Bosicor Pakistan Limited Annual Report 2004





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COMPANY INFORMATION

Board of Directors

Chairman & CEO

Mr. Parvez Abbasi

Directors

Mr. Amir A. Abbassciy Mr. Muhammad Rashid Zahir Mr. Rizwan A. Panjwani Syed Arshad Raza Mrs. Uzma A. Abbassciy Mrs. Samia Roomi

Chief Financial Officer Corporate Secretary Mr. Tariq Mohammad Khan

Mr. Abid Amin

Audit Committee

Mr. Muhammad Rashid Zahir - Chairman Mr. Amir A. Abbassciy - Member Mr. Rizwan A. Panjwani - Member

Registered & Corporate Office

2nd Floor, Business Plaza Mumtaz Hasan Road-Karachi

Plant

Mouza Kund, Sub Tehsil Gadani Lasbella-Baluchistan

Bankers

Habib Bank Limited National Bank of Pakistan Union Bank Limited

Saudi Pak Commercial Bank Limited

The Bank of Khyber Bank Al-Falah Limited

Auditors

Khalid Majid Rahman Sarfaraz Rahim Iqbal Rafiq

Chartered Accountants

Legal Advisor

Saleem uz Zaman of Kabraji & Talibuddin

Website

www.bosicor.com.pk



NOTICE OF THE TENTH ANNUAL GENERAL MEETING

Notice is hereby given that the Tenth Annual General Meeting of Bosicor Pakistan Limited will be held on 27th October 2004 at 12:00 noon at Beach Luxury Hotel, Beach Hotel Road, Karachi to transact the following business:

- 1. To read and confirm the minutes of the Ninth Annual General Meeting held on 27th October, 2003.
- To receive, consider and adopt the Annual Audited Accounts for the year ended 30th June 2004, together with the Directors' and Auditors' Reports thereon.
- 3. To appoint Auditors of the Company for the year ending 30th June 2005 and to fix their remuneration.
- 4. To transact any other business with the permission of the Chair.

Special Business:

To approve placement of Quarterly Accounts on the website of the Company as required under Circular 19 of 2004 of the Securities & Exchange Commission of Pakistan.

Date: 6th October 2004

Place: Karachi

By Order of the Board Abid Amin Company Secretary

NOTES:

 A member of the Company entitled to attend and vote at this meeting may appoint another member as his/her proxy to attend and vote instead of him/her. Proxies in order to be effective must be received by the Company not less than 48 hours before the meeting.

Central Depository Company of Pakistan Ltd. (CDC) Account Holders will further have the following under mentioned guidelines as laid down by the Securities and Exchange Commission of Pakistan.

A) For Attending Meeting:

- i) In the case of individuals, the account holder or sub account holder and/or the person who's securities are in group account and their Registration Details are uploaded as per the Regulations, shall authenticate his identity by showing his original National Identity Card (NIC) or original Passport at the time of attending the meeting.
- ii) In the case of a Corporate Entity, the Board of Directors' Resolution/Power of Attorney with Specimen Signature of the Nominee shall be produced (unless it has been provided earlier) at the time of the meeting.



B) For Appointing Proxies:

- In the case of Individuals, the Account Holder or Sub-Account Holder and/or the Person who's Securities are in Group Account and their Registration details are uploaded as per the Regulations, shall submit the Proxy form as per the above requirement.
- Two Persons who's Names, Addresses and NIC Numbers shall be mentioned on the Form shall witness the Proxy.
- Attested copies of NIC or the Passport of the Beneficial Owners and Proxy shall be furnished with the Proxy Form.
- iv) The Proxy shall produce His original NIC or Original Passport at the time of the meeting.
- In the case of Corporate Entity, the Board of Directors' Resolution/Power of Attorney with Specimen Signature of the Nominee shall be produced (unless it has been provided earlier) along with Proxy Form to the Company.
- Members are requested to immediately notify the change of their Address, if any.
- The Share Transfer Books of the Company will remain closed from 20th October 2004 to 27th October 2004 (both days inclusive).

A statement under Section 160 of the Companies Ordinance, 1984 relating to special business is annexed with the Annual Report circulated to the members of the Company".

STATEMENT UNDER SECTION 160 OF THE COMPANIES ORDINANCE, 1984

This statement is annexed to the notice of the Tenth Annual General Meeting of Bosicor Pakistan Limited (hereinafter referred to as BP Limited) to be held on 27th October, 2004 and sets out Material Facts concerning the special business to be transacted at the Meeting.

Placement of Quarterly Accounts on Website. Item (5) of the Agenda.

The sending of quarterly accounts to all Shareholders by mail is a costly and cumbersome exercise. Cost savings can be achieved if Companies are allowed to place accounts on their websites instead of transmitting the same to the Shareholders by post.

The Securities and Exchange Commission of Pakistan (SECP) vide circular no. 19 of 2004 has allowed listed companies to place their quarterly accounts on their websites instead of sending the same to each shareholder by post which will treated as compliance with the provisions of section 245 of the Companies Ordinance, 1984.

The Company already has a website www.bosicor.com.pk Prior permission of the Securities and Exchange Commission of Pakistan and the Stock Exchanges would be sought for transmitting the quarterly accounts through the Company's website after the approval of the Shareholders is obtained. After obtaining the requisite permissions, the Company shall inform its Shareholders through an advertisement in the press that subsequent quarterly accounts would be transmitted to them through the Company's website. The Company, however, will supply printed copies of accounts to the Shareholders, on demand, at their registered address free of charge, within one week of receiving such requests.

The Directors of the Company have no interest in the above resolution that would require further disclosure.



DIRECTORS' REPORT

On behalf of the Board of Directors, I present the Annual Report and the Financial Statements of the Company for the year ended 30th June, 2004.

The principal activity of the Company is refining of Crude Oil and the sale of Petroleum Products.

The Company has started Commercial Operations at our Mouza Kund Plant (MKP) from 1st July, 2004, for which we are thankful to Almighty Allah, the most Gracious, who has given us the courage, guidance and assistance in achieving this milestone.

Petroleum Industry Review

Pakistan's annual consumption of petroleum products was 16.4 million tons during 2002 - 2003, accounting for 38% of the country's primary energy requirements. Domestic oil refining capacity at 11.33 million tons per year can meet approximately 69% of this domestic demand while the remaining is imported. The current and projected demand of refined petroleum products in Pakistan indicates that there is more than sufficient demand for our MKP Facilities entire output within the Country with the exception of Naphtha. Naphtha accounts for 9% of the output of our Refinery and is currently being exported with Attock Refinery Limited.

During the year Fuel Oil Consumption has increased due to reduced monsoon rains as well as an increase in demand.

Our Refinery can produce Liquid Petroleum Gas, Light Naphtha, Heavy Naphtha, High Octane Blending Component, Motor Gasoline, Kerosene, Jet Fuels 1 & 4, High Speed Diesel and Furnace Oil and we have a long-term Sale and Purchase Agreement with Pakistan State Oil Company Limited (PSOCL) for marketing our Products.

Financial Results

During the trial operations the Company achieved a turn over of Rs. 2.112 billion (net of sales tax) and incurred a trial operation loss of Rs. 131 million which have been transferred to unallocated expenditure. The trial operation loss was incurred due to damage of a crude oil heater during testing period. This damage resulted in operations at a lower capacity. However, the Crude oil Heater has now been repaired and operating smoothly. The Company is in process of finalizing insurance claim to be lodged to the Insurance Company.

The highlights of the accounts are as follows:

Rs. in '000

	2004	2003	2002	0004
Tangible Fixed Assets			2002	2001
The state of the s	3,148,340	2,737,904	2,434,803	2,141,903
Investment Property	1.5	29,000	29,000	52,883
Long Term Deposits & Deferred Cost	13,876	16,020	37,973	36,889
Current Assets	2,001,207	44,417	36,449	19,00
Current Liabilities	1,957,087	94,326	104,136	198,90
Current Portion of Long Term Liabilities	38,380	115,991	88,631	45,653
Long Term Liabilities	526,403	435,656	292,896	666,659
Sponsor's Loans	600,087	430,902	302,096	234,451
Share Capital	1,750,466	1,750,466	1,750,466	1,105,066



Financing

With the Grace of AL Mighty Allah and support of Banks and Financial Institutions, the Company has successfully completed re-profiling of its existing debts. For this purpose, the Company awarded a mandate to Messers Aquel Karim Dhedhi Securities (Pvt.) Limited to raise Rs. 750 Million (including a green shoe option of Rs. 250 Million) in the form of privately placed term finance certificates. The issue will be closed by 30th September 2004. Your Company has received overwhelming response from the investors of all sectors. Till the date of this report, Rs. 642 Million have been disbursed and commitments of remaining Rs. 108 Million have been received, disbursement against which will be made in the first week of October 2004.

From the proceeds received against issue of Term Finance Certificates, the Company prepaid the entire outstanding liabilities of Habib Bank Limited and Syndicated Term Finance Facility.

In order to further strengthen the balance sheet and to implement the balancing, modernization and debottlenecking of the existing Crude Oil Unit (CDU), the Board of Directors declared issuance of right shares @ 40% of the existing Paid Up Capital i.e. 70,018,642 shares at Rs. 10 each.

Bank Al-Falah Limited has been included in the Syndicate of Banks establishing Letters of Credit for import of Crude Oil under the Syndicated Letters of Credit Agreement. The total Facility amount now stands at Rs. 4,066 million.

Operations

The trial operations commenced in November, 2003 at a capacity of 8,000 barrels per day and have been increased to 15,000 barrels per day. We expect higher production in the next 2 quarters.

Future Outlook

The Energy & Petroleum Industry expects lower Furnace Oil demand in future, due to conversion of heavy industries from this energy source to Coal and Gas, this is a significant challenge specifically for the refineries, as Furnace Oil accounts for 40% plus of a standard non-conversion refinery's output. We are considering options for converting this Furnace Oil residue into value-added middle distillates and once our economic studies are finalized, we will be highlighting the route we expect to take.

In the meanwhile we are initiating a tank construction program in order to increase our storage capacity and flexibility at the MKP Facilities for Crude Oil and the various Products, as well as a revamp exercise for our existing Crude Oil Unit to enhance the present refining capacity.

After our success in converting the Platformer Unit and the Hydrotreater Unit to Distributed Control System (DCS), we are now embarking on converting the existing pneumatic controls at the Crude Oil Unit, the Meroxes and the Liquid Petroleum Gas Unit to DCS.

We are also working towards installing 2 x 150,000 gallons per day Desalination Plant to feed the Facilities. The current process and utilities water requirements are approximately 150,000 gallons per day. This Plant once in operations will significantly reduce the utilities cost associated with the current process.

Quality Control

The Company is committed to producing high quality products taking into account Environment, Health and Safety. Quality standards are enforced at each stage of production for all the products.



Environment, Health and Safety (EHS)

The Company is committed to the Health and Safety of its Employees, Contractors working on its Site and visitors as well as protection of the Environment. The Company ensures the high EHS standard by:

- Effective communication and training
- Safe operation and maintenance of Plant, machinery and equipment that minimizes risks to health and environment.
- Safe disposal of liquid effluents, wastes and toxic gases.
- Enforcing safe systems of work.
- Cleanliness and upkeep of structures, access, building and other facilities in a safe condition.
- Maintain adequate fire fighting facilities and safety equipment.

Contribution to National Economy

In addition to saving substantial amount of Foreign Exchange (presently approximately at US\$ 25 million per annum) through local refining operations, we expect to earn valuable Foreign Exchange through export of our Naphtha.

Having our refining Facilities in a relatively remote area, such as Mouza Kund we will encourage the development of the locality by providing direct as well as indirect earning potential to the residents there. We expect our efforts will be appreciated by the Local, Provincial as well as the Federal Government, which have and should provide support to assist industry development.

Human Resource Management

We are an equal opportunity employer and give priority to the development of Human Resources. Our aims are to develop our Management Teams from within the Organisation and provide them with the requisite incentives, resources, & skills to ensure healthy morale and improved productivity. We have an operating Provident Fund and well designed Life Insurance schemes for the benefit of our employees, whereas a proposal to provide medical insurance coverage to all the employees is under active consideration.

Earning per share

As the MKP Facilities has started Commercial Operations from 1st July, 2004 therefore as at the Balance Sheet date, Profit & Loss account were not prepared and Earning per Share has not been worked out.

Statements on Corporate and Financial matters

- The Financial Statements, prepared by the Management, fairly present the Company's State of the Affairs, the result of its Operations, Cash Flows and Changes in Equity.
- Proper books of accounts of the Company have been maintained.
- Appropriate Accounting Policies have been consistently applied in preparation of these Financial Statements and Accounting Estimates are based on reasonable and prudent judgment.
- International Accounting Standards, as applicable in Pakistan, have been followed in preparation of these Financial Statements and departure, if any there from has been adequately disclosed.
- The system of Internal Controls is sound in design and has been effectively implemented and
- There are no significant doubts upon the Company's ability to continue as a going concern. f)
- There has been no material departure from the best practices of Corporate Governance, as detailed in the Listing Regulations.



Meeting of the Board of Directors during the year

During the year, 5 meetings of the Board of Directors were held. Attendance of each director personally or through alternate directors is as follow:

1.	Mr. Parvez Abbassi	4
2.	Mr. Amir Abbassciy	5
3.	Mr. Rashid Zahir	2
4.	Syed Arshad Raza	5
5.	Mr. Rizwan A. Panjwani	3
6.	Mrs. Samia Roomi	5
7.	Mrs. Uzma Abbassciy	5

Auditors

The Auditors, of the Company, M/s. Khalid Majid Rehman Sarfraz Rahim Iqbal Rafiq, Chartered Accountants retire and offer their services for re-appointment for the next fiscal year.

Vote of Thanks

The Board places on record its gratitude to its valued Shareholders, The Federal and Provincial Government Authorities and the Financial Institutions whose co-operation & continued support has helped us in achieving our goals. We give assurance of our strive to set high standards for ourselves and achieve these.

The Board also expresses its appreciations for the valuable efforts, loyalty and services, rendered by the Company's Executives, Staff Members and Workers. We also place on record our gratitude to the quality of professional & timely materials & services provided to us by our Contractors and vendors.

Conclusion

In conclusion, we pray to Almighty Allah for his continued blessings to us all.

For and on behalf of the Board of Directors

Karachi : 28th September 2004

PARVEZ ABBASI Chairman & CEO



STATEMENT OF COMPLIANCE WITH THE CODE OF CORPORATE GOVERNANCE AND BEST PRACTICES ON TRANSFER PRICING FOR THE YEAR ENDED JUNE 30, 2004

This statement is being presented to comply with the code of Corporate Governance contained in the listing regulation of Karachi & Lahore Stock Exchanges (Guarantee) Limited for the purpose of establishing a frame work of good governance whereby a listed company is managed in compliance with the best practices of Corporate governance.

The Company has applied the principles contained in the Code in the following manner:

- The Company encourages representation of independent non-executive Directors and Directors representing minority interests on its Board of Directors. At present the Board includes three (3) independent non-executive Directors two (2) of whom are Directors' representing minority Shareholders.
- The Directors have confirmed that none of them is serving as a director in more than ten listed companies, including this Company.
- All the resident Directors of the Company are registered as Tax Payers and none of them has
 defaulted in payment of any Loan to Banking Company, a DFI, an NBFI or, being a member of a
 Stock Exchange, has been declared as a defaulter by that Stock Exchange.
- No casual vacancies had occurred in the Board during the year under review.
- The Company has prepared a 'Statement of Ethics and Business Practices', which has been signed by all the Directors and Employees of the Company.
- The Board has developed a Vision/Mission Statement, overall corporate strategy and significant
 policies of the Company. A complete record of particulars of significant policies along with the dates
 on which they were approved or amended has been maintained.
- All the powers of the Board have been duly exercised and the Board has taken decisions on material transactions, including appointment and determination of remuneration and terms and conditions of employment of the CEO.
- 8. The meetings of the Board were presided over by the Chairman and the Board met at least once in every quarter. Written notices of the Board meetings, along with agenda and working papers, were circulated at least seven days before the meetings. The Minutes of the Meetings were appropriately recorded and circulated.
- The Board arranged two (2) orientation courses for its Directors during the year to apprise them of their duties and responsibilities.
- The Board had approved appointment of CFO, Company Secretary and Head of Internal Audit, including their remuneration and terms and conditions of employment, as determined by the CEO.



- The Directors' Report for this Year has been prepared in compliance with the requirements of the Code and fully describes the salient matters required to be disclosed.
- CEO and CFO duly endorsed the Financial Statements of the Company before approval of the Board.
- The Directors, CEO and executives do not hold any interest in the Shares of the Company other than that disclosed in the pattern of Shareholding.
- The Company has complied with all the corporate and Financial Reporting requirements of the Code.
- The Board has formed an Audit Committee. It comprises 3 members, of whom two are non-executive Directors including the chairman of the committee.
- 16. The meetings of the audit committee were held at least once every quarter prior to approval of Interim and Final Results of the Company and as required by the Code. The Terms of Reference of the Committee have been formed and advised to the committee for compliance.
- The Board has set-up an effective Internal Audit Function.
- 18. The statutory Auditors of the Company have confirmed that they have been given a satisfactory rating under the quality control review program of the Institute of Chartered Accountants of Pakistan, that they or any of the Partners of the Firm, their spouses and minor children do not hold Shares of the Company and that the Firm and all its Partners are in compliance with International Federation of Accountants (IF AC) guidelines on Code of Ethics as adopted by Institute of Chartered Accountants of Pakistan.
- 19. The Statutory Auditors or the persons associated with them have not been appointed to provide other services except in accordance with the listing regulations and the Auditors have confirmed that they have observed IFAC guidelines in this regards.
- 20. We confirm that all other Material Principles contained in the Code have been complied with.

Statement of Compliance with the Best Practices on Transfer Pricing:

The Company has fully complied with the Best Practices on Transfer Pricing as contained in the Listing Regulations of the Stock Exchanges.

For and on behalf of the Board of Directors

Karachi: 28th September 2004

PARVEZ ABBASI Chairman & CEO



REVIEW REPORT TO THE MEMBERS ON STATEMENT OF COMPLIANCE WITH BEST PRACTICES OF CODE OF CORPORATE GOVERNANCE

We have reviewed the Statement of Compliance with the best practices contained in the Code of Corporate Governance prepared by the Board of Directors of **Bosicor Pakistan Limited**, to comply with the Listing Regulations of the respective Stock Exchanges, where the Company is listed.

The responsibility for compliance with the Code of Corporate Governance is that of the Board of Directors of the Company. Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the Statement of Compliance reflects the status of the Company's compliance with the provisions of the Code of Corporate Governance and report if it does not. A review is limited primarily to inquiries of the Company personnel and review of various documents prepared by the Company to comply with the Code.

As part of the audit of financial statements we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We have not carried out any special review of the internal control system to enable us to express an opinion as to whether the Board's statement on internal control covers all controls and the effectiveness of such internal controls.

Based on our review, nothing has come to our attention, which causes us to believe that the Statement of Compliance does not appropriately reflect the Company's compliance, in all material respects, with the best practices contained in the Code of Corporate Governance as applicable to the Company for the year ended June 30, 2004.

KHALID MAJID RAHMAN SARFARAZ RAHIM IQBAL RAFIQ CHARTERED ACCOUNTANTS

Karachi: 28th September 2004



AUDITORS' REPORT TO THE MEMBERS

We have audited the annexed balance sheet of BOSICOR PAKISTAN LIMITED as at June 30, 2004, cash flow statement and statement of changes in equity together with the notes forming part thereof, for the year then ended and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

It is the responsibility of the company's management to establish and maintain a system of internal control, and perepare and present the above said statements in conformity with the approved accounting standards and the requirements of the Companies Ordinance, 1984. Our responsibility is to express an opinion on these statements based on our audit.

We conducted our audit in accordance with the auditing standards as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the above said statements are free of any material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the above said statements. An audit also includes assessing the accounting policies and singnificant estimates made by the management, as well as, evaluating the overall presentation of the above said statements. We believe that our audit provides a reasonable basis for our opinion and, after due verification, we report that:

- in our opinion, proper books of accounts have been kept by the company as required by the Companies Ordinance, 1984;
- (b) in our opinion:
 - (i) the balance sheet together with the notes thereon have been drawn up in conformity with the Companies Ordinance, 1984, and are in agreement with the books of account and are further in accordance with accounting policies consistently applied, except for the change referred to in note 2.4 to the financial statements, with which we concur;
 - the expenditure incurred during the year was for the purpose of the company's business; and
 - the business conducted, investments made and the expenditure incurred during the year were in accordance with the objects of the company;



- (c) In our opinion and to the best of our information and according to the explanations given to us, the balance sheet, cash flow statement and statement of changes in equity together with the notes forming part thereof conform with approved accounting standards as applicable in Pakistan, and, give the information required by the Companies Ordinance, 1984, in the manner so required and respectively give a true and fair view of the state of the Company's affairs as at June 30, 2004, and its cash flows and changes in equity for the year then ended; and
- in our opinion, no Zakat was deductible at source under the Zakat and Ushr Ordinance, 1980.

KHALID MAJID RAHMAN SARFARAZ RAHIM IQBAL RAFIQ CHARTERED ACCOUNTANTS

Karachi: 28th September 2004



- (c) In our opinion and to the best of our information and according to the explanations given to us, the balance sheet, cash flow statement and statement of changes in equity together with the notes forming part thereof conform with approved accounting standards as applicable in Pakistan, and, give the information required by the Companies Ordinance, 1984, in the manner so required and respectively give a true and fair view of the state of the Company's affairs as at June 30, 2004, and its cash flows and changes in equity for the year then ended; and
- (d) in our opinion, no Zakat was deductible at source under the Zakat and Ushr Ordinance, 1980.

KHALID MAJID RAHMAN SARFARAZ RAHIM IQBAL RAFIQ CHARTERED ACCOUNTANTS

Karachi: 28th September 2004



	CASH FLOW STATEMENT FOR THE YEAR ENDED JUNE 30, 2004	Note	2004	Rs.'0	2003
	CASH FLOW FROM OPERATING ACTIVITIES				
	Changes in working capital				
	(Increase)/Decrease in current assets				
1	Stores and spares		(127,5	nn v	
	Stock in trade		(924,1		ē
	Trade debts		(763,1		-
	Advances, deposits, prepayments & other receivables		(60,9	1 m 1 m	(16,546)
	ncrease/(Decrease) in current liabilities				
	Creditors, accrued & other liabilities		1,707,26	61	42,328
(Gratuity paid				
	Financial charges paid		(24		(382)
	ncome tax paid		(45,45 (55		
1	Net cash used in operating activities		(214,80	905/	25,400
(CASH FLOW FROM INVESTING ACTIVITIES				
F	ixed capital expenditure				
i	Inallocated capital expenditure		(127,27		(185,856)
ĩ	ong term deposits and deferred costs		(143,19	1.15	(68,434)
F	roceeds from sale of investment property		2,14		21,953
F	roceeds from sale of fixed assets		10,00 1,49		
N	let cash used in investing activities		(256,82		(232,337)
C	ASH FLOW FROM FINANCING ACTIVITIES				(202,001)
S	hort term finances		***		
	erm finance certificates		119,95		2.5
	ong term loans		291,00		400 000
	pans from sponsors & associated undertakings		(12,29		128,983
R	epayments against assets subject to finance lease		169,18		128,806 (59,430)
N	et cash flow from financing activities		530,472	73	198,359
	crease/(Decrease) in cash and cash equivalents				177
			58,84		(8,578)
C	ash and cash equivalents at the beginning of the year		704	Į.	9,282
C	ash and cash equivalents at the end of the year	24	59,545		704
TI	ne annexed notes from 1 to 35 form an integral part of the	se financia	l statements.		
	Chairman & CEO		Direct	or	_



STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED JUNE 30, 2004

Rs.'000

Particulars	Issued share capital	Advance against share capital	Total
Balance as at June 30, 2002	1,377,566	372,900	1,750,466
Share capital issued	372,900	(372,900)	. ·
Balance as at June 30, 2003	1,750,466	:	1,750,466
Balance as at June 30, 2004	1,750,466	-	1,750,466

The annexed notes from 1 to 35 form an integral part of these financial statements.

500	
Chairman & CEO	Director



NOTES TO THE ACCOUNTS FOR THE YEAR ENDED JUNE 30, 2004

1 Status and Nature of Business

- 1.1 The Company was incorporated in Pakistan as a Public Limited Company on January 09, 1995 and was granted a certificate of commencement of business on March 13, 1995. The company is quoted on the Karachi and Lahore Stock Exchanges. The principal business of the company is refining and selling of the petroleum products.
- 1.2 Subsequent to the balance sheet date, the company started commercial production of complete range of its petroleum products after completion of trial run of the plant which started in November, 2003 and continued till end of June, 2004.

2 Summary of Significant Accounting Policies

2.1 Statement of compliance

These financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan and the requirements of the Companies Ordinance, 1984. Approved accounting standards comprise of such International Accounting Standards as notified under the provisions of the Companies Ordinance, 1984. Wherever, the requirements of the Companies Ordinance, 1984 or directives issued by the Securities and Exchange Commission of Pakistan (SECP) differ with the requirements of these standards, the requirements of the Companies Ordinance, 1984 or the requirements of the said directives take precedence.

2.2 Basis of preparation

These accounts have been prepared under the historical cost convention, except for certain foreign currency exchange elements as referred in note 2.5 which have been included in the cost of the relevant assets and also financial assets and liabilities which are stated at fair value.

2.3 Staff retirement benefits

The company operates an approved contributory provident fund for all the employees eligible under the scheme. Equal monthly contributions are made to the provident fund @ 8.33% of basic salary, both by the company and by the employees. The contributory provident fund was formed on January 01,2001. Prior to this, the Company made provision in respect of gratuity for the benefit of the employees existing at that time, which has been fully paid during the year.

	2004	Rs.'000	2003
Provident fund	667		330

2.4 Operating fixed assets

Owned

Operating assets except freehold land are stated at cost less accumulated depreciation. Freehold land is stated at cost.



Depreciation is charged to unallocated capital expenditure and trial run operation using the reducing balance method whereby the cost of an asset is written off over its estimated useful life.

The company has changed the policy of charging depreciation during the year, whereby depreciation is charged on the fixed assets, acquired or capitalized during the quarter, no depreciation is charged in the quarter of disposal. Previously full year's depreciation was charged during the year of acquisition and no depreciation was charged in the year of disposal. There has been no effect on these accounts due to the change.

Maintenance and normal repairs prior to trial run operations have been charged to unallocated capital expenditure as and when incurred. Major renewals and improvements are capitalized and the assets so replaced, if any are retired.

Gains and losses on disposal of assets are presently included in unallocated capital expenditure.

Leased

Operating Lease

Lease rentals for assets acquired under operating lease have been charged to unallocated capital expenditure.

Finance Lease

The company accounts for assets acquired under finance lease by recording the assets and related liability. Assets are recorded at lower of present value of minimum lease payments under the lease agreements and fair value of the assets. The aggregate amount of obligation relating to these assets are accounted for at net present value of liabilities. Financial charges are taken to unallocated capital expenditure prior to trial run operations, thereafter to trial run expenses in a manner so as to provide a constant periodic rate of charge on outstanding liabilities. Depreciation is charged over the period of useful life as and when these are transferred to operating fixed assets.

2.5 Capital work-in-progress

Capital work-in-progress is stated at cost except for certain foreign currency exchange elements which have been included in the cost of the relevant assets. It consist of fixed capital expenditure incurred in the course of their construction and installation. The cost under this head shall be transferred to operating fixed assets upon commencement of commercial operations.

2.6 Unallocated capital expenditure

Unallocated capital expenditure are stated at cost and to be allocated to Operating Fixed Assets on prorata basis upon commencement of commercial operations.

2.7 Investment property

The investment property is stated at cost.



2.8 Deferred cost

Deferred cost will be amortized over a period of five years from the date of the commencement of commercial operations.

2.9 Stores and spares

These are valued at moving average cost less provision for obsolescence. Items in transit are valued at cost comprising invoice value plus other charges incurred thereon.

2.10 Stock in trade

Stock of raw material is valued at cost determined on first in first out (FIFO) basis. Raw material in transit is valued at cost comprising invoice value plus other charges incurred thereon accumulated to the balance sheet date.

Stock of finished products are valued at lower of cost and net realisable value. Cost in relation to finished products represent cost of raw material and an appropriate allocation of manufacturing overheads. Net realisable value is the estimated selling price in the ordinary course of business, less the estimated cost of completion and estimated cost necessary to make the sale.

2.11 Trade Debts

Trade debts are recognised and carried at original invoice amount. Bad debts are written off as incurred.

2.12 Cash and cash equivalents

Cash and cash equivalents are carried in the balance sheet at cost. For the purposes of the cash flow statement, cash and cash equivalents comprises cash in hand, balances with banks in current, collection and deposit accounts and running finance under mark up arrangements.

2.13 Taxation

Provision for current taxation is based on taxable income at the current rates of taxation or half percent of turnover, whichever is higher.

2.14 Revenue recognition

Local sales: Recognized on despatch of finished products.

Export sales: Recorded on the basis of products delivered to the tankers and shipped to customers

2.15 Foreign currency translation

Transactions in foreign currencies are converted into rupees at the exchange rates prevailing at transaction date. Monetary assets and liabilities in Foreign Currency are expressed in Rupee terms at the rates of exchange prevailing on the balance sheet date.



2.16 Transactions with Related Parties

The Company enters into transactions with related parties for finance, purchase of goods and services and these are priced at an arm's length basis. Prices for these transactions are determined on the basis of comparable uncountrolled price method, which sets the price by reference to comparable goods sold or services rendered in an economically comparable market to a buyer unrelated to the seller.

2.17 Provisions

A provision is recognized in the balance sheet when the company has a legal or constructive obligation as a result of past event and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of obligation.

2.18 Financial Instruments

All financial assets and financial liabilities are recognized when the company becomes a party to the contractual provisions of the instrument. Financial assets include long term deposits, trade debts, advances (excluding prepayments, sales tax and advance income tax) and cash and bank balances. Financial liabilities include term finance certificates, long term loans, sponsors' loans, finance leases and creditors, accrued and other liabilities (excluding taxes payable). The carrying values of all financial assets and liabilities reflected in the financial statements approximate their fair values.

2.19 Off setting of financial assets and liabilities

A financial asset and a financial liability are offset and the net amount is reported in the balance sheet if the company has a legally enforceable right to set-off the recognised amounts and intends either to settle on a net basis or to realise the asset and settle the liability simultaneously.



3 Operating Fixed Assets

3.1 The following is a statement of operating assets:

Rs.'000

Particulars		Cost			De	preciation		W.D.V. as
	As on July 01, 2003	Additions/ (Disposals)		Rate %	As on	For the Year/ (relating to disposals)	Acon	on June 30
Owned Freehold land Generators Fumiture, fixtures & equipment Vehicles Portable cabins	14,384 1,025 6,652 1,897	7,876 7,882 728 (234) 2,806	22,260 1,025 14,534 2,391 2,806	10 10 & 30 20 20	195 2,154 647	83 1,497 348 (34) 561	278 3,651 961	22,260 747 10,883 1,430 2,245
A CONTRACTOR	23,958	19,292 (234)	43,016		2,996	2,489 (34)	5,451	37,565
Leased Vehicles Portable cabins	2,837	9,071 5,155	11,908 5,155	20 20	1,021	2,177	3,198 1,031	8,710 4,124
	2,837	14,226	17,063		1,021	3,208	4,229	12,834
Rs 2004	26,795	33,518 (234)	60,079		4,017	5,697 (34)	9,680	50,399
Rs 2003	24,729	2,716 (650)	26,795		2,788	1,359 (130)	4,017	22,778

3.2 Details of asset disposed off during the year

S. No.	Vehicle Name	Registration No	Cost	WDV	Sale proceeds	Gain on disposal	Mode of disposal	Particular of Buyer
1	Toyota Corolla 2.0 D	ACT-274	87,900	70,320	700,000	629,680		
2	Toyota Corolla 2.0 DG	ACF-469	84,400	67,520	700,000	632,480	Negotiation	Mr. Shabbir Ahmed s/o Muhammad Afzal NIC # 516-91-107749 House No. 68, Block 7/8 C.P.Berar Society Bahadurabad, Karachi.
3	Mazda Van	CK-8981	62,176	62,176	98,000	35,824	- 1	Mr. Elahi Buksh s/o Muhammad Shafi NIC # 514-69-100611 House No.A-306, Masoom Shah Bukhari Road Mahmoodabad, Karachi.

234,476 200,016 1,498,000 1,297,984



4	Ca	pital Work-in-Progress	Note	2004 Rs.'	2003
	Od	pital Work-III-Progress			
	Pla	nt & machinery		2,147,663	2,087,240
	Civ	il & mechanical works		280,480	212,449
				2,428,143	2,299,689
5	Una	allocated Capital Expenditure	-		
	Sala	aries, wages and benefits	5.1	55,534	43,399
	Pro	ject appraisal fee	12111	700	700
	Cor	nsultancy		16,358	15,653
	Tra	velling & conveyance		27,654	22,446
		ty charges		5,582	4,921
	Leg	al and professional		50,189	33,000
	Veh	icle running		5,794	4,544
	Rep	airs and maintenance		4,117	1,403
		rating lease rentals		4,593	4,468
	Prin	ting and stationery		4,709	4,192
	Sub	scription and periodicals		1,817	485
	Aud	itors' remuneration	5.2	1,706	1,450
	Dep	reciation		6,368	4,469
	Fina	ncial charges on leased assets		138,996	139,252
	Mark	k-up on bridge loan & short term loans		164,718	108,608
		k charges		1,636	1,451
	Exch	nange loss		596	596
	Secu	urity expenses		2,465	2,041
	Pron	notional expenses		5,943	1,519
		on sale of fixed assets		(1,697)	(399)
	Loss	on sale of investment property		19,000	(399)
		mission on initial public offer		14,547	14,547
		me tax		399	399
	Insur	rance		129	399
	Grati	uity expense		657	670
	Othe			6,385	670
	Trial	Run loss	5.3	130,903	5,623
		A	5.5	669,798	415,437
	5.1	Included herein is a sum of Rs. 0.114 milli benefits.	on (2003 : 0.330	million) in respect (of staff retireme
	5.2	Auditors' remuneration			
		Audit fee		760	760
		Tax & consultancy		790	540
		Secretarial practices		30	30
		Other certifications		70	70
		Out of earliet augustes			, 0
		Out of pocket expenses		56	50



5.3	Trial Run Profit and Loss	Note	2004 Rs.'000
	Sales - local	1	2,377,982
	Sales - export	L	44,991 2,422,973
	Sales tax		(310,467)
	Sales - net	9-	2,112,506
	Cost of goods sold	5.3.1	2,182,300
	Gross loss		(69,794)
	Administrative & Selling	5.3.2	29,386
	Financial charges	5.3.3	20,936 50,322
	Loss before taxation	:-	(120,116)
	Taxation		(10,787)
	Trial run loss transferred to unallocated cap	oital expenditure	(130,903)
5.3.1	Cost of goods sold	-	
	Opening stock of raw material Purchases		3,028,961
	Available for use	-	3,028,961
	Closing stock of raw material		(803,362)
	Raw material consumed	-	2,225,599
	Manufacturing expenses		
	Salaries, wages and other benefits Survey and monitoring Stores and spares Insurance Indirect materials Fuel and power Repairs and maintenance	5.3.1.1	35,025 3,965 1,671 4,254 3,239 12,735 2,931
	Communications Travelling and conveyance Depreciation Others		726 7,534 2,969 1,081
	Total manufacturing expenses		76,130
	Cost of goods manufactured	-	2,301,729
	Opening stock of finished products Closing stock of finished products		(119,429)
		_	2,182,300



5.3.1.1 Included herein is a sum of Rs. 0.348 million in respect of staff retirement benefits.

5.3.2	Administrative & Selling	Note	2004 Rs.'000
	Salaries, allowances and other benefits Repairs and maintenance Insurance Legal and professional Travelling and conveyance Advertisements and subscriptions Printing and stationary Auditors' remuneration Depreciation Transportation Export expenses Others	5.3.2.1	8,646 1,906 513 6,068 1,679 3,222 321 190 830 5,136 357 518
		-	

5.3.2.1 Included herein is a sum of Rs. 0.205 million in respect of staff retirement benefits.

5.3.2.	2 Statutory audit	
	Half yearly review	65
		190
5.3.3	Financial charges	
	Financial charges - finance leases	1,033
	Mark up on running finances , long & short term financing Bank charges	19,570
	Export charges	162
	Export dialiges	171
		20,936

6	Investment Property		2004 Rs.'	2003
	Opening balance Less: Disposed during the period Closing balance	6.1	29,000 (29,000)	29,000

6.1 This represents land measuring 393 acres located at Mirpur Sakro. This piece of land was held for the purposes of expansion in the project. However, the management has decided that it will not be feasible to carry out any expansion on this land and therefore it has been sold out to the bonafide bidder for a value of Rs.10 million. Loss on sale has been charged to unallocated capital expenditure.



		2004	2003
		Rs.	000
7	Long Term Deposits and Deferred Cost		
505			
Section.	Deposits	11,310	13,454
	Deferred cost		
	 preliminary expenses (Note 2.8) 	2,566	2,566
MV T		40.000	10.000
10732	***************************************	13,876	16,020
	Stores and spares		
8	Stores and spares		
	Stores and spares	126,994	×.
	In transit	506	
		127,500	
9	Stock in trade		
		774 474 784 47	
	Raw material	804,752	-
	Finished products	119,429	-
		924,181	
10	Trade Debts		
	Unsecured - considered good	763,148	
11	Advances deposite accomments and other resolvables		
11	Advances, deposits, prepayments and other receivables	5	
	Advances-considered good		
	The state of the s		
	- mobilization and others	12,796	20,214
	- income tax	543	37
		13,339	20,251
	Deposits	2,943	3,597
-	Prepayments	4,119	
	Other receivables		
	 sales tax adjustable/refundable 	84,325	19,865
	- insurance claim receivable	470	
		105,196	43,713



	Note	2004 Rs.	2003
Cash and Bank Balances		113.	000
Cash in hand		70	50
Cash at banks		12070	
- current account		250	623
 collection account 		80.862	10
 deposit account 		-	21
		81,182	704
Current portion of long term liabilities	-		
Liabilities against assets subject to fin	ance leases	33.692	30,700
Long term loans - secured		4,688	85,291
		38,380	115,991
Short Term Finances			
			5,000
Saudi Pak Industrial & Agricultural Inve			
	14.2	69,951	
Onx Leasing Pakistan Limited			15,000
Laws Transferred to Constitution		119,951	20,000
Less: Transferred to finance lease		•	(20,000)
		119,951	-
	Cash in hand Cash at banks - current account - collection account - deposit account Current portion of long term liabilities Liabilities against assets subject to fin Long term loans - secured Short Term Finances ORIX Investment Bank of Pakistan Lin	Cash in hand Cash at banks - current account - collection account - deposit account Current portion of long term liabilities Liabilities against assets subject to finance leases Long term loans - secured Short Term Finances ORIX Investment Bank of Pakistan Limited Saudi Pak Industrial & Agricultural Investment Co. (Pvt) L (Associated undertaking) Bank of Khyber - Trust receipt Vorking capital finance Orix Leasing Pakistan Limited	Cash and Bank Balances Cash in hand 70 Cash at banks 250 - current account 80,862 - deposit account 81,182 Current portion of long term liabilities Liabilities against assets subject to finance leases 33,692 Long term loans - secured 4,688 Short Term Finances ORIX Investment Bank of Pakistan Limited Saudi Pak Industrial & Agricultural Investment Co. (Pvt) Ltd. (Associated undertaking) 14.1 50,000 Bank of Khyber - Trust receipt 14.2 69,951 Working capital finance Orix Leasing Pakistan Limited 119,951 Less: Transferred to finance lease

- 14.1 Secured against first charge on plant, machinery and equipment. The loan carries mark up @ 7.5% per annum payable quarterly.
- 14.2 Secured against first charge, ranking pari passu on company's all present and future machinery, and carries a mark up of 8% per annum.

15 Running finances - Secured

The running finance facilities available under mark-up arrangements with various banks amounting to Rs. 300 million (2003: Nil) secured against first charge on plant and machinery.

The rates of mark-up range between 7% to 10% per annum. Mark up is payable on quarterly basis.



6	Creditary	Note	2004 Rs.'	2003
0	Creditors, accrued and other liabilities			
	Creditors			
	Accrued expenses		1,727,717	3,780
	Accrued mark-up on		11,236	1,586
	- lease finances			
_	- long term loans		1,147	2,954
	- short term loans		1,356	5,234
	Payable to contractors/sub-contractors		8,859	
	Siemens Pakistan Engineering Company Limited		28,851	18,433
	Other liabilities	10.1		46,097
	Withholding tax deductions payable	16.1	24,510	15,892
	Income tax payable		1,036	301
	ACCORDINATE OF THE CONTRACTOR			49
		1 3	1,804,712	94,326

This includes Rs. 20.461 million payable to Adamjee Insurance Company Limited. (2003:

17 Term Finance Certificates

This represents amount received from the Investors against issue of Privately Placed Term Finance Certificates being arranged and advised by Aqeel Karim Dhedhi Securities (Pvt.) Ltd. The issue amount is Rs. 500 million plus a green shoe option of further Rs. 250 million. During the year, the company received an amount of Rs. 291 million from the issue. Further investment of Rs. 351 has been received subsequent to the year end.

Major Terms & Conditions

Issue Date:

September 30, 2004

Listing:

18 months after the issue date at the option of the investors.

Tenor:

5 years

TFC Coupon Rate:

Base rate + 550 bps with a floor of 9% p.a. and a cap of 13% p.a payable semi

Base Rate:

6-months KIBOR

Grace Period:

18 months

Principal repayment: To be repaid in equal semi-annual instalments, the first of such instalments falling due on 24th month after the issue date.

Issuer call option:

The issuer will have a call option exercisable only on the semi-annual dates, to redeem in full or part of the outstanding amount of the TFC during the period from the beginning of the 24th month from the issue date till the last redemption date with a premium of 0.05% on the outstanding principal. The option will be exercisable by giving a 60 days notice to the Investor and the Trustee.

Security:

First charge, ranking pari passu over all present and future fixed assets of the

company with 25% margin.



Event of default:

The TFCs shall become immediately due and payable and the security created by the security documents shall become immediately enforceable by a declaration in writing of the Trustee notified to the issuer, that Trustee has been notified in writing by the TFC holders representing at least 51% of the outstanding face value of the TFCs.

Restriction:

The issuer shall until the completion of Private Placement not approach or mandate any other party to arrange or provide financing from the local debt capital market, other than financing for company's routine business without the prior written consent of the arranger, which consent shall not be reasonably withheld.

18	Long Term	Loans - Secured	Note	2004 Rs	.'000
	Demand fina	2000	18.1	327,421	341,983
			18.2	56,250	128,983
	Syndicate te		18.3	28,345	120,000
		rk-up - long term loans			8-2-9
	Term finance	3	18.4	75,000	470,966
				487,016	470,966
	Less : Curre	nt maturity		4,688	85,291
	2000.00			482,328	385,675
	18.1	Demand Finance I			
		Facility I	-	193,287	193,287
		Facility II		62,080	75,646
		Facility III		19,580	19,580
		r dointy m		274,947	288,513
		Demand Finance II			
		Facility IV	Г	46,496	46,496
		Facility V	1	5,978	6,974
		, manny *	L	52,474	53,470
				327,421	341,983
			_		

Subsequent to the balance sheet date, the company made full repayment of the principal amounts of demand finance and syndicated term finance together with the markup accrued thereon to that date from the amount received against the issue of Term Finance Certificates (refer note 17). The concerned bank invested Rs. 250 million in the Term Finance Certificates issue of Rs. 750 million by the company.

The facilities (I), (II) and (III) under demand finance I are secured by way of :

- Hypothecation and mortgage on company's present and future fixed assets and floating assets (except stocks and book debts).
- Personal guarantees of all sponsoring directors of the company.

The facilities (IV) and (V) under demand finance II are secured by way of :

- First parri passu charge by way of equitable mortgage on all present and future fixed assets
 of the company (except current assets).
- Personal guarantees of all sponsoring directors of the company.



18.2 Syndicate term finance.

This loan is secured by way of:

- First pari passu charge by way of hypothecation over present and future fixed assets of the company. Syndicate charge is registered for Rs. 180 Million.
- Personal Guarantees of directors of the company.

The current maturity of HBL demand finance and syndicated term finance amounting to Rs. 116.128 million and Rs. 37.5 million respectively has been shown as long term liability as the company has refinanced these along with mark up there on through issue of Term Finance Certificates subsequent to the year end.

18.3 Accrued mark-up - long term loans

This represents mark up on HBL demand finance and syndicated term finance facility accrued up to June 30, 2004 and has been shown as long term liability as the company has refinanced its long term loans along with mark-up through issue of Term Finance Certificates.

18.4 Term finance

The facility was obtained from Saudi Pak Industrial & Agricultural Investment Co. (Pvt.) Ltd. (associated undertaking). The facility is payable in 16 equal quarterly instalments, effective June 05, 2005.

The facility carries mark up @ 8.5% per annum payable quarterly.

Security:

First charge, ranking pari passu on plant and machinery.

2004	Rs.'000	2003
	113.000	

19 Loan from Sponsors and Associated Undertakings - Interest free - Unsecured

Bosicor Corporation Limited	19.1	433,087	355,888
Premier Shipping Services (Pvt.) Limited			60,988
Premier Systems (Pvt.) Limited		167,000	7,318
Directors & Associates			6,708
	19.2	600,087	430,902

- 19.1 The repayment of this loan shall be subject to the approval of State Bank of Pakistan.
- 19.2 Maximum balance outstanding at the end of any month during the year was Rs. 657.105 million (2003: Rs. 430.902 million).



20	Liabilities Against Assets Subject to Finance Lease	2004 Rs.	2003
	Opening balance Obtained/Transferred during the year Restructured during the period	80,435 34,701 - 115,136	313,153 20,000 (193,287) 139,867
	Payment during the period	(37,369) 77,767	(59,430) 80,436
	Current maturity Closing balance	(33,692) 44,075	(30,700) 49,736

This represents liabilities as per finance lease agreements with financial institutions and leasing companies against assets. The rate of interest used as discounting factor ranges between 7.9% and 24% (2003: 15% and 24%).

The amounts of future payments and the periods in which these will become due are as follows:

Less than one year		
Minimum lease payments	44,433	46,944
Less: Financial charges not yet due	10,741	16,244
Present Value	33,692	30,700
More than one year but not less than five years		
Minimum lease payments	: 45,420	56,431
Less: Financial charges not yet due	1,345	6,695
Present Value	44,075	49,736
Total	77,767	80,436

- No restriction has been imposed on the company under the lease agreements.
- The lessee can exercise purchase option at the end of lease term.

21 Contingencies and Commitments

Contingencies

The Company is defendant in a suit filed in the Court of Qazi, Zila Lasbela, Uthal, Balochistan in respect for portion (17-1/2 acres) of land situated in Mouza Kund, Gadani, Balocrustan out of one portion of around 96 acres purchased by the Company from eighteen persons, who are defendants in the said suit. This land measuring around 96 acres forms part of total of around 140 acres of lands purchase by way of three sale deeds duly registered. On July 28, 2004 the plaintiff was granted an interim injunction restraining the defendants from interfering in the subject lands based on a Fatwa. In the opinion of its legal counsel, Company is a bonafiede purchaser and its appeal against the order has been admitted for hearing and is pending adjudication. He has opined that plaintiff cause of action, if any, would be against defendants and not against the Company. Company has accordingly not made any provision in this respect.





The Company is in the process of preparing a claim for lodging the same with Adamjee Insurance Co. Ltd. on account of loss of profit arising from break down in production during the year due to rupture of one of its Crude Oil Heater Tubes. The amount of claim is under process of being quantified and is expected to be lodged by end of October 2004.

Commitments

Commitments in respect of letter of credits amounts to Rs. 1,198 million.

22 Authorized share capital

During the year, company has enhanced its authorised share capital from Rs. 2,170 million to Rs. 3,600 million. The enhancement was on account of issuance of right shares in the rate of 0.40:1, subsequent to the balance sheet date.

23	Issued, Subscribed and Paid up Capital	2004 Rs	2003
	175,046,606 (2003: 175,046,606) ordinary shares of Rs. 10/-each fully paid in cash.	1,750,466	1,750,466
24	Cash and Cash Equivalents		
	Cash and bank balances Running finances - secured	81,182 (21,637)	704
25	Transactions with Related Parties	59,545	704
	Purchase of operating fixed assets Funds received from group companies & associates	1,457 330,049	399,523
	Repayment of loans to group companies & associates	160,864	270,717
	Short term loan received from associated undertaking 14.1	50,000	
	Long term loan received from associated undertaking 18.4	75,000	-

26 Remuneration of Director and Executives

The aggregate amounts charged in the accounts for the remuneration, including all benefits, to the director & executives of the company were as follows:

Rs.'000

Particulars	Dire	ector	Executives		Total	
- uniounity	2004	2003	2004	2003	2004	2003
Managerial remuneration	-	260	17,871	3,242	17,871	3,502
Provident fund		22	483	228	483	250
Allowances	-	130	10,021	2,344	10,021	2,474
Medical expenses				235	-	235
Leave passage	-	120	335	99	335	219
Gratuity	-			45	-	45
		532	28,711	6,193	28,711	6,725
Number		1	69	20	69	21

Director and certain executives are provided with the free use of company maintanied vehicles. Directors are not taking any meeting fee.



27 Financial Assets and Financial Liabilities

Rs.'000

	Interest / Markup bearing		Non Interest / Markup bearing			
	Maturity upto one year	Maturity within one year to Five year	Maturity upto one year	Maturity withi one year to Five year	n 2004	2003
Financial Assets						
Long term deposits		ŝ		11,310	11,310	13,454
Trade debts	¥	*	763,148		763,148	3
Advances, deposits & other receivables	7	*1	16,209		16,209	23,811
Cash and bank balances	*	2-1	81,182	-	81,182	704
2004	•		860,539	11,310	871,849	37,969
Financial Labilities						
Term finance certificates	295	291,000			291,000	
Long term loans	4,688	482,328	-		487,016	470,966
Sponsors' loans	5.40		9	600,087	600,087	430,902
Liabilities against assets subject to finance lease	33,693	44,075	8.7	*	77,768	80,436
Gratuity	27		12			245
Short term finances	119,951			*:	119,951	-
Running finances	21,637				21,637	
Creditors, accrued & other liabilities	**		1,803,676		1,803,676	94,277
2004	179,969	817,403	1,803,676	600,087	3,401,135	1,076,826

^{27.1} Effective rates of markup on financial liabilities are disclosed in notes 14, 15, 17, & 18.



28 Plant Capacity & Annual Productions

The designed annual refining capacity of the plant is 30,000 barrels per day. The company has commenced commercial production from July 01, 2004.

29 No. of Employees

Total number of employees at the end of the year were 178. (2003: 71)

30 Foreign Exchange Risk Management

Foreign exchange risk arises mainly where receivables and payables exist due to transactions in foreign currencies. The company regularly assesses its foreign exchange risk on imports of raw material and has the option to hedge if there is a major fluctuation in the parity rate.

31 Liquidity Risk

Liquidity risk reflects an enterprise's inability in raising funds to meet commitments. The company follows an effective cash management and planning policy to ensure availability of funds and to take appropriate measures for new requirements.

32 Fair Value of Financial Instruments

Fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable willing parties in an arms length transaction.

The carrying amount of all financial assets and liabilities reflected in the financial statements approximates their fair value.

33 Concentration of Credit Risk and Risk Management

Credit risk represents the accounting loss that would be recognized at the reporting date if counter parties failed completely to perform as contracted. The company believes that it is not exposed to any major concentration of credit risk as it operates in an essential products industry and has as its customers namely Pakistan State Oil Company Limited and Attock Refinery Limited.

34 Date of Authorization for Issue

The financial statements were authorized for issue on 28th September 2004 by the Board of Directors of the Company.

35 General

- 35.1 Figures have been rounded off to the nearest thousand of Rupee.
- 35.2 The Company started its commercial operations subsequent to the balance sheet and as such profit and loss account has not been prepared.

Chairman & CEO	Director
----------------	----------



PATTERN OF SHARE HOLDING

NUMBER OF	SHAF	RE HOLDIN	G	TOTAL SHARES	
SHAREHOLDERS	From		То	HELD	
2 506 785 1,605 553 148 109 87 50 22 15 18 11 6 4 10 1 1 1 3 1 1 1 2 2 3 2 3 1 2 1 1 1 2 2 1 2 1	1 101 501 1,001 5,001 10,001 15,001 20,001 25,001 30,001 35,001 40,001 55,001 60,001 65,001 70,001 100,001 100,001 110,001 110,001 120,001 135,001 140,001 145,001 150,001 150,001 150,001 120,001 200		100 500 1,000 5,000 10,000 15,000 20,000 25,000 30,000 40,000 45,000 65,000 70,000 75,000 85,000 105,000 110,000 125,000 135,000 140,000 155,000 170,000 175,000 170,000 175,000 170,000 175,000 200,000 200,000 200,000 210,000 215,000	36 178,405 471,400 1,765,755 3,041,500 1,554,000 1,689,500 1,783,500 1,421,500 757,500 848,500 630,195 379,000 270,000 732,000 93,000 312,000 110,000 115,000 372,189 658,500 277,000 573,500 150,000 457,000 166,000 170,500 377,500 400,000 611,000 418,000 638,500 225,000 463,000 242,000 249,500 257,225 538,500 550,000 600,000 633,400 324,500 695,500	



PATTERN OF SHARE HOLDING

NUMBER OF	SHAR	TOTAL SHARES	
SHAREHOLDERS	From	То	HELD
1 1 2 1 3 1 1 3 2 1 1 1 1 1 1 1 1 1 1 1	350,001 410,001 415,001 465,001 475,001 495,001 500,001 505,001 515,001 520,001 555,001 560,001 660,001 750,001 1,000,001 1,240,001 1,255,001 1,625,001 1,695,001 1,860,001 1,980,001 2,000,001 6,465,001	355,000 415,000 420,000 470,000 480,000 495,000 500,000 510,000 520,000 520,000 565,000 665,000 755,000 990,000 1,005,000 1,245,000 1,260,000 1,700,000 1,700,000 1,765,000 1,865,000 1,985,000 6,470,000	354,500 411,000 835,000 469,000 1,436,000 493,000 497,500 1,512,500 1,016,500 517,500 522,475 556,000 660,000 754,540 989,000 1,000,500 1,242,000 1,242,000 1,257,500 1,630,000 3,400,000 1,762,500 1,864,080 1,983,500 2,003,500 6,468,129
1	111,795,001	 and above	111,797,477
4,048			175,046,606

CATEGORIES OF SHARE HOLDERS

Categories of Shareholders	No. of Shareholders	Shares Held	Percentage
INDIVIDUALS	3,911	40,167,695	22.95%
INVESTMENT COMPANIES	1	1,983,500	1.13%
INSURANCE COMPANIES	1	50,000	0.03%
JOINT STOCK COMPANIES	104	12,284,229	7.02%
FOREIGN COMPANIES	1	111,797,477	63.87%
FINANCIAL INSTITUTIONS	14	7,740,023	4.42%
LEASING COMPANIES	1	31,500	0.02%
CHARITABLE TRUSTS	1	30,000	0.02%
MODARABA COMPANIES	4	56,500	0.03%
MUTUAL FUNDS	1	480,000	0.27%
OTHERS	9	425,682	0.24%
	4,048	175,046,606	100.00%



PATITERN OF SHAREHOLDING (ACCORDING TO CODE OF CORPORATE GOVERNANCE)

	HOLDING	PERCENTAGE
ASSOCIATED COMPANIES		¥
ICP-S.E.M.F. NATIONAL BANK OF PAKISTAN (Trustee Dept)	41,500 2,003,500	0.02 1.14
DIRECTORS HOLDING		
MR. PARVEZ ABBASI MR. AMIR ABBASSICY MR. MUHAMMAD RASHID ZAHIR MRS. UZMA ABBASSCIY MRS. SAMIA ROOMI MR. RIZWAN A. PANJWANI SYED ARSHAD RAZA	53,195 23,591 2,500 2,500 2,500 2,500 2,500	0.03 0.01 0.00 0.00 0.00 0.00 0.00
SPOUSE AND MINOR CHILDREN	-	(4)
EXECUTIVES	-	74
PUBLIC SECTOR COMPANIES AND CORPORATIONS	٠,	
BANKS, FINANCIAL INSTITUTIONS, MODARABAS, INVESTMENT COMPANIES, ETC.	132,833,911	75.88*
INDIVIDUALS	40,078,409	22.90**
	175,046,606	100.00
MORE THAN 10% OF SHAREHOLDING		
BOSICOR CORPORATION LIMITED	111,797,477	63.87

^{*} Holding of NBP/ICP is not included in Banks/Financial Institutions etc.
** Holdings of Directors are not included in Individuals.



I/We		of		
а				
	osicor Pakistan Limit			
Annual Gene	ral Meeting of the sh at any adjournment	areholders of the Co		
Signed this		day of		20
Folio No.	CDC Participant ID No.	Sub-Account No	No. of Shares Held	
				Signature over Revenue Stamp
Witness 1			ness 2	
	*			
				2)
NIC No		NIC	No	
Address		Addr	ess	- الوسود
	ne proxy must be a m	ambar of the Come		
loter - 1 Th		emper of the Lombs	anv.	

- 3. If a proxy is granted by a member who has deposited his/her shares into Central Depository Company of Pakistan Limited, the proxy must be accompanied with the participant's ID number and account number alongwith attested copies of the National Identity Card or Passport of the beneficial owner. Representatives of Corporate Members should bring the usual documents required for such purpose.
- The instrument of Proxy properly completed should be deposited at the Registered Office of the Company not latter than 48 hours before the time of the meeting.

Bosicor Pakistan Limited



Bosicor Pakistan Limited