



Accounts for the half year ended December 31, 2005



# **company** information

Chairman

Mr. Parvez Abbasi

Directors

Mr. Amir Abbassciy (Vice Chairman) Mr. Muhammad Rashid Zahir Mr. Muhammad Mahmood Hussain

Sved Arshad Raza Mrs. Uzma Abbassciy Mrs. Samia Roomi

President & CEO

Mr. M. Wasi Khan

Chief Financial Officer

Mr. Asad A. Siddiqui

Corporate Secretary

Syed Abrar Hussain Bokhari

Audit committee

Mr. Muhammad Rashid Zahir - Chairman Member Mr. Amir Abbassciv Syed Arshad Raza - Member

Registered & Corporate Office

2nd Floor, Business Plaza, Mumtaz Hassan Road, Karachi.

Plant

Mouza Kund, Sub Tehsil Gadani

Lashella-Baluchistan

**Bankers** 

Habib Bank Limited National Bank of Pakistan Union Bank Limited

Saudi Pak Commercial Bank Limited

Bank of Khyber Bank Al-Falah Limited KASB Bank Limited United Bank Limited Favsal Bank Limited Standard Chartered Bank

**Auditors** 

Faruq Ali & Co

Chartered Accountants

Legal Advisor

Saleem uz Zaman of Kabraji & Talibuddin

Website

www.bosicor.com.pk

## directors' report

The Board of Directors have the pleasure in presenting the half yearly limited scope reviewed financial statements for the period ended 31st December, 2005.

The refining margin in 2nd quarter of the financial year were not encouraging, although the spreads on High Speed Diesel (HSD) widened but due to the lower price of Naphtha, the over all margins of the refinery came under strain. It is pertinent to mention the reduction in the domestic demand for Motor Gasoline (MS) due to an increase in the use of Compressed Natural Gas (CNG).

The country's oil consumption is 16 million tons per annum, out of this 11 million tons of crude oil is refined each year by the local 5 refineries and the rest of the deficit is met by import of refined products. This situation requires attention on priority basis in order to plug the gap and save valuable foreign exchange of the country, thereby improving the balance of payment position.

We have embarked upon a plan which synergises our strengths with the need of the country. Our immediate plans call for implementing the de-bottlenecking exercise to revamp the existing Refinery's capacity to +30,000 barrels per day, which is now underway with Letter of Credit for key component already been established and completion time now envisaged to be 3rd Quarter, 2006.

Moreover, we are investing in an Isomerization Plant for converting low revenue earning Light Naphtha to MS. Currently the local refineries export Light or Full Range Naphtha, but after this plant is commissioned, the Light Naphtha will be converted to MS and either used within the country or exported at a premium and will in turn earn valuable foreign exchange for the country.

We are also investing in pipelines and storages which will be linked to a Single Buoy Mooring (SBM) being installed by a third party. This SBM will primarily be used by us as well as third parties for import as well as export of Petroleum, Oils and Lubricants (POL). This SBM will be able to cater initially for vessels up to 120,000 Weight Tons (DWT). The benefits of the SBM will be reduced freight costs by chartering in larger and thereby more cost efficient vessels for import as well as export of POL, which will inturn save foreign exchange of the country on its import bill of POL as well as enable the country to earn a higher value on its POL exports.

We are also planning to install as much as 100 petrol pumps in the rural and urban areas in next two years as the company has the license to sell petroleum products. The products for these outlets will be procured from the local Refineries and/or imported, for deficit products. At present an investment of Rs. 500 million has been earmarked and our marketing team has commenced spadework to achieve this in an efficient manner.

#### FINANCIAL RESULTS

With gratitude to Allah the performance of our company during the period under review was satisfactory. As a result of strenuous efforts of our team, we have been able to earn a gross profit of Rs. 264.094 million.

A claim was filed with Adamjee Insurance Co. Ltd., as disclosed in the last year report, has now been settled in favor of our company.

During the period the company's gross sales were Rs. 9.285 billion, while the net sales were Rs. 8.028 billion, with a profit after taxation of Rs. 122.430 million and Earnings per Share of Rs. 0.50.

The highlights of the accounts for the period ended December 31, 2005 are as follows:

Profit before	tavation		100 700
Taxation	laxation		189,788
(	Current		40,141
	eferred		27,217
			67,358
Profit after ta	xation		122,430

In conclusion, the Board prays to Almighty Allah for continued blessings and would like to extend its gratitude to the shareholders, federal and provincial government authorities and the financial institutions for their continued support, confidence and trust on Bosicor Pakistan Limited and to the Company's Staff for their dedicated efforts.

For and on behalf of the Board of Directors

(Rs. in 000's)

Amir A. Abbassciy

Karachi: 28th February 2006

review report to the members

We have reviewed the annexed balance sheet of Bosicor Pakistan Limited as at December

31, 2005 and the related profit and loss account, cash flow statement and statement

of changes in equity together with the notes forming part thereof (here-in-after referred

to as the "financial statements") for the half-year then ended. These financial statements

are the responsibility of the Company's management. Our responsibility is to issue a

report on these financial statements based on our review.

We conducted our review in accordance with the International Standard on Review

Engagements 2400. This Standard requires that we plan and perform the review to obtain

moderate assurance as to whether the financial statements are free of material misstatement.

A review is limited primarily to inquires of company personnel and analytical procedures

applied to financial data and thus provides less assurance than an audit. We have not

performed an audit and, accordingly, we do not express an audit opinion.

Based on our review, nothing has come to our attention that causes us to believe that

the annexed financial statements are not presented fairly, in all material respects, in

accordance with approved accounting standards as applicable in Pakistan.

Date: 28th February 2006

Place: Karachi

Faruq Ali & Co. Chartered Accountants

	Unaudited December 31, 2005	Audited June 30, 2005
Note	Rs	.′000
NON CURRENT ASSETS Property, plant and equipment 4	3,466,060	3,274,196
Intangible assets	10,353	5,769
Long term deposits and deferred cost	92,671	89,902
CURRENT ASSETS		
Stores and spares	94,150	84,784
Stock-in-trade	3,626,020	1,812,325
Trade debts - unsecured considered good	1,221,643	1,260,162
Loans and advances - Considered good	164,683	19,625
Trade deposits, prepayments, current account balances		
with statutory authorities and other receivables 5	52,081	28,489
Cash and bank balances	57,278	300,887
CURRENT LIABILITIES	5,215,855	3,506,272
Trade and other payables	4,512,614	2,581,418
Accrued markup	35,351	26,793
Short term borrowings - Secured	280,953	760,545
Current portions of non- current liabilities	180,751	53,557
Provision for taxation	40,141	49,995
	5,049,810	3,472,308
NET CURRENT ASSETS	166,045	33,964
NON-CURRENT LIABILITIES		
Term finance certificates	642,857	750,000
Long term loans	308,854	51,563
Liabilities against assets subject to finance lease	50,722	19,219
Deferred taxation	48,705	21,488
CONTINGENCIES AND COMMITMENTS 6		
NET ASSETS	2,683,991	2,561,561
REPRESENTE BY		
SHARE CAPITAL AND RESERVES		
Authorized share capital		
360,000,000 (2004: 360,000,000) Ordinary shares of Rs.10/- each	3,600,000	3,600,000
Issued, subscribed and paid-up capital	2,450,652	2,450,652
Unappropriated profit	233,339	110,909
	2,683,991	2,561,561
The annexed notes form an integral part of these accounts.		0.000

# profit & loss account for the half year ended Dec 31, 2005 (Unaudited)

	3 months Oct - Dec 2005	3 monts Oct - Dec 2004	6 months July - Dec 2005	6 monts July - Dec 2004
	Rs.	000	Rs.'(	000
Gross sales	5,594,601	3,209,260	9,285,738	5,326,357
Sales tax	774,763	413,880	1,257,541	690,023
Net sales	4,819,838	2,795,380	8,028,197	4,636,334
Cost of sales 7	4,667,266	2,616,595	7,764,103	4,406,112
Gross profit	152,572	178,785	264,094	230,222
Operating expenses Administrative expenses Selling expenses	32,223 6,221	19,818 9,194	52,266 13,196	30,867 13,379
Operating Profit	114,128	149,773	198,632	185,976
Other Income 8	85,895 200,023	<u>582</u> 150,355	93,917 292,549	<u>582</u> 186,558
Financial & other charges	54,328	31,336	102,761	43,713
Profit before taxation	145,695	119,019	189,788	142,845
Taxation Current Defrred	24,099 27,217 51,316	13,977 34,003 47,980	40,141 27,217 67,358	23,182 34,003 57,185
Profit after taxation	94,379	71,039	122,430	85,660
Earnings per share - basic (Rupees) 9	0.39	0.29	0.50	0.39

President & CEO

statement for the half year ended Dec 31, 2005 (Unaudited)

6 months

6 months

	6 months	o months
	ended Dec. 31,	ended Dec. 31,
	2005	2004
	Rs.	000
CASH FLOW FROM OPERATING ACTIVITIES	Su suno mantatra manual mana a	440.045
Profit before taxation	189,788	142,845
Adjustments for non-cash charges and other items:		470.000
Depreciation	158,751	173,229
Financial charges	93,445	43,713
Amortization of deferred cost	257	
Loss / (gain) on disposal of vehicle		(416)
Operating profit before working capital changes	442,313	359,371
Working capital changes		
(Increase)/Decrease in current assets		
Stores and spares	(9,367)	56,638
Stock in trade	(1,813,695)	(610,205)
Trade debts - unsecured considered good	38,518	(169,832)
Loan and advances	(145,057)	(165,672)
Trade deposits, prepayments, current account balances		
with statutory authorities and other receivables	(23,543)	71,322
Increase/(Decrease) in current liabilities	1,931,193	770,647
Trade and oither payables	420,362	312,269
Cash generated from operations	(84,887)	(26,767)
Financial charges paid	(50,044)	(10,322)
Taxes paid	(50,044)	(10,322)
Net cash flow from operating activities	285,431	275,180
CASH FLOW FROM INVESTING ACTIVITIES	1000 0001	(450 400)
Fixed capital expenditure	(302,630)	(458,490)
Intangible asset	(4,583)	475
Proceeds from disposal of vehicle	232	475
Long term deposits and deferred costs	(3,025)	(56,330)
Net cash used in investing activities	(310,006)	(514,345)
CASH FLOW FROM FINANCING ACTIVITIES		
Repayment of short term financing	(365,000)	(69,951)
Loans from Sponsors and Associated Undertakings	÷	(28,698)
Right shares issued		267,129
Repayment of obligation under finance lease	(30,068)	(17,783)
Long term loans	290,625	(412,015)
Term finance certificates	<del>-</del>	459,000
Net cash used in financing activities	(104,443)	197,682
Increase/(decrease) in cash & cash equivalents	(129,018)	(41,483)
Cash and cash equivalents at the beginning of the period	140,342	59,545
cash and cash equivalents at the beginning of the period		
Cash and cash equivalents at the end of the period	11,324	18,062

President & CEO

# Statement of changes in **equity** for the half year ended Dec 31, 2005 (Unaudited)

	Issued, subscribed and paid up capital	Unappropriated Profit	Total
		Rs.′000	
Balance as at July 01, 2004	1,750,466	-	1,750,466
Reght shares issued	700,186	-	700,186
Net profit for the period	-	85,660	85,660
Balance as at December 31, 2004	2,450,652	85,660	2,536,312
Balance as at July 01, 2005	2,450,652	110,909	2,561,561
Net profit for the period	· -	122,430	122,430
Balance as at December 31, 2005	2,450,652	233,339	2,683,991

President & CEO

#### 1. Status and nature of business

The Company was incorporated in Pakistan as a Public Limited Company on January 09, 1995 and was granted a certificate of commencement of business on March 13, 1995. The company is quoted on the Karachi and Lahore Stock Exchanges. The principal business of the company is refining and selling of the petroleum products. The company has started commercial operations from 1st July 2004.

#### 2. Basis of preparations

These financial statements are unaudited and have been prepared in accordance with the requirements of section 245 of the Companies Ordinance 1984 and International Accounting Standard 34 (IAS 34) "Interim Financial Reporting".

#### 3. Accounting policies

The accounting policies adopted for the preparation of these six monthly accounts are the same as those applied in the preparation of the accounts for the preceding year ended 30 June 2005.

4. Property, plant and equipment			Dec 31,2005	June 30,2005
			Rs.	600
	Operating fixed assets	4.1	3,298,909	3,157,589
	Capital work in progress		167,151	116,607
			3,466,060	3,274,196

#### 4.1 Addition and disposals during the period

#### Additions

#### Owned

OWING	THE PERSON AND ADDRESS AND ADD	
Lease hold land	213,200	
Building, roads and civil works		133,189
Plant and machinery	26,343	3,139,033
Generators		54,275
Furniture, fixtures and equipments	2,733	7,240
Computer and allied	2,893	1,745
Safety and lab equipments	3,053	7,667
Vehicles	3,864	2,235
	252,086	3,345,384
Leased		
Plant and machinery	46,500	91,221
Vehicles	1,789	8,253

1.789 48,289

300.375

99,474

3,444,858



for the half year ended Dec 31, 2005 (Unaudited)

#### 4. Property, plant and equipment

Dec 31,2005

June 30,2005

Rs. '000

Vehicles

Computer and allied

*******	SECTION.	mans.	134645	era-ta-	Gertie
			12,610	See See	666
			200	2	3 36
			Sec.	Seeds	-463
	500				
					m.
gatem	120127	SEC.	1		237
			9	(Partie	98
			335.C	8.4	: 8
ALC: U	1200		SEMI.	through	AG.

77 87 164

#### 5. Long Term Loans

During the period company availed term finance facilities from National Bank of Pakistan (NBP) and Allied Bank Limited (ABL) amounting to Rs.100 million and Rs.200 million respectively. Repayment terms and markup rates are as follows:

	NBP	ABL
- Tenor	3 years	5 years
- Grace period	NIL	1 year
- Repayment	6 Semiannual Installments	8 Semiannual Installments
- Markup rates	6 Months KIBOR + 3% p.a.	6 Months KIBOR + 3% p.a

#### 6. Contingencies and Commitments

6.1 There is no material change in the contingencies since the last audited financial statements except for the settlement of insurance claim with M/s Adamjee Insurance Co. Ltd. as disclosed in note 8 to the financial statements.

#### 6.2 Commitments in repsect of:

- letter of credits amounts to Rs. NIL (June 30, 2005: Rs.850 million)
- Capital expenditures Rs.780 million (June 30, 2005: Rs.200 million)
- Intangible asset Rs.6 million (June 30, 2005: Rs.9 million)

7.	COST OF SALES	3 months Oct - Dec 2005	3 months Oct - Dec 2004	6 months Jul - Dec 2005	6 months Jul - Dec 2004
	Opening stock of raw material	1,399,879	927,617	1,336,717	803,362
	Purchases	6,153,006	2,847,091	9,278,189	4,792,491
	Available for use	7,552,885	3,774,708	10,614,906	5,595,853
	Closing stock of raw material	(2,904,874)	(1,137,551)	(2,904,874)	(1,137,551)
	Raw material consumed	4,648,011	2,637,157	7,710,032	4,458,302
	Manufacturing expenses	152,566	141,444	300,420	224,404
	Cost of goods manufactured	4,800,577	2,778,601	8,010,452	4,682,706
	Opening stock of finished products	587,835	234,017	474,797	119,429
	Closing stock of finished products	(721,146)	(396,023)	(721,146)	(396,023)
		4,667,266	2,616,595	7,764,103	4,406,112

#### 8. OTHER INCOME

This includes Rs.83.700 million in respect of insurance claim on account of loss of profit arising and from breakdown in production during the year ended June 30, 2004. This also includes Rs.6.117 million paid by sponsors to the company against loss suffered by the company on the land, which was transferred in the names of the sponsors during the year ended June 30, 2002.

	3 months Oct - Dec 2005	3 months Oct - Dec 2004	6 months Jul - Dec 2005	6 months Jul - Dec 2004
	Rs.	.′000	Rs	.′000
9. Earnings Per Share - Basic				05.000
Profit after taxation	94,379	71,039	122,430	85,660
	Number	of Shares	Number	of Shares
Weighted average number of ordinary shares	245,065,000	245,065,000	245,065,000	217,836,000
	Ru	pees	Ru	ipees
Earning per share - Basic	0.39	0.29	0.50	0.39

December 31, December 31, 2005 2004

Rs.'000

### 10. Cash and Cash Equivalents

Running finances Cash and bank balances

(45,954)	(208, 725)
57,278	226,787
11,324	18,062

### 11. Transaction with related parties

Purchase of operating assets	1,949	1,204
Funds from sponsors & associated undertaking		249,561
Repayment of loans to group companies & associates	9,375	278,259
Rent	175	175
Payment against services (freight for crude oil)	106,601	

## 12. Date of authorization of issue

The financial statements were authorized for issue on 28th February 2006 by the Board of Directors of the company

#### 13. General

13.1 Figures have been rounded off to the nearest thousand of rupee.

President & CEO

# **BOOK POST**

(Under Postal Certificate)

If undelivered please return to:



## Bosicor Pakistan Limited

2nd Floor, Business Plaza, Mumtaz Hassan Road, Karachi-74000. Pakistan Voice: (92-21) 111-222-081, Fax: (92-21) 111-888-081, (9221) 2420722