

half year ended report

December 31, 2006

Apuza Kund Plant-1 (MKP-

www.bosicor.com.pk

Bosicor Pakistan Limited



Chairman

Amir Abbassciy

Directors

Muhammad Rashid Zahir Muhammad Mahmood Hussain Faroog Ahmed Yamin Zuberi

Syed Arshad Raza Uzma Abbassciy Samia Roomi

Chief Executive Officer

Muhammad Wasi Khan

Chief Financial Officer

Asad A. Siddiqui

Corporate Secretary

Amir Waheed Ahmed

Chief Internal Auditor

Ozair Muhammad

Audit Committee

Muhammad Rashid Zahir

- Chairman - Member

Amir Abbassciy Syed Arshad Raza

- Member

Auditors

Faruq Ali & Co.

Chartered Accountants

Legal Advisor

Saleem uz Zaman of Kabraji & Talibuddin

Bankers

Habib Bank Limited
Allied Bank Limited
National Bank of Pakistan
Union Bank Limited
The Bank of Khyber
Bank Al Falah Limited
KASB Bank Limited
United Bank Limited
Standard Chartered Bank
Habib Metropolitan Bank

Bank Islami

Share Registrar

THK Associates (Pvt.) Ltd

Ground floor, State Life Building No. 3 Dr. Ziauddin Ahmed Road, Karachi

Registered office

2<sup>nd</sup> floor Business Plaza, Mumtaz Hassan Road, Karachi

Tel: 111-222-081



The Directors are pleased to present their report together with the financial statements of the Company for the half-year ended 31<sup>St</sup> December, 2006 and the review report of external auditors thereon.

Internationally, Crude Oil prices and Product prices continued to remain under pressure and led to a downward trend which has affected profitability of refineries all over the world in general, and in particular the refineries of Pakistan being hydro skimming in nature, suffered substantial financial losses.

Your company is rigorously pursuing the projects for enhancing the Refinery's capacity by de-bottlenecking from existing 18,000 barrels per stream day to 30,000 barrels per stream day and installation of a Liquid Petroleum Gas (LPG) treating unit in order to enhance the production of LPG to the maximum. Inshaallah, completion is expected, for both these projects, before the end of the current financial year.

Over the medium term, i.e. for 2007 – 2008, your Company is pursuing additional storage capacity of 126,000 Metric Tons, along with investment in a Single Point Mooring (SPM) in order to improve freight economics by bringing in larger Crude Oil vessels, eliminating road bowsers movement of Crude Oil and the related transit losses. These two projects are aimed at development of infrastructure for becoming self reliant in supply chain in the most cost effective manner.

Over the longer term, i.e. 2009-2010, your Company will add an Isomerization plant for converting and upgrading Light Naphtha into environmental friendly Motor Gasoline.

For realising your Company's above referred growth plan, the financial close of 2.6 billion for syndicateted loan with ABL & UBL has already been achieved. We are also in the process of issuing of Right Shares to meet the equity portion of the cost of these projects amounting to Rs. 4.8 billion.



Your company is also making progress in establishing its product retail outlets and we expect to have approximately 15 such outlets with our Brand identity by June, 2007 and our marketing team has started spadework to achieve this target in an efficient manner.

During the period under review the Net Loss after Tax was Rs 946.359 million on Sales of Rs. 9.558 billion. However, it is expected that the gross margins for hydro-skimming refineries shall improve in future as we are beginning to see a reduction in the negative margins between the Crude Oil and Product Pricing.

In conclusion the Board prays to almighty Allah for His blessings and would like to extend its gratitude to Shareholders for their continued support, confidence and trust in Bosicor Pakistan Limited and the Company's employees for their dedicated efforts.

For and on behalf of the Board of Directors

Karachi: 27<sup>th</sup> February 2007

Chairman



We have reviewed the annexed balance sheet of Bosicor Pakistan limited as at December 31, 2006 and the related profit and loss account, cash flow statement and statement of changes in equity together with the notes forming part thereof (here-in-after referred to as the "financial statement") for the half-year then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to issue a report on these financial statements based on our review.

We conducted our review in accordance with the International standard on Review Engagements 2400. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial date and thus provides less assurance than an audit. We have not performed an audit and, accordingly, we do not express and audit opinion.

Based on our review, nothing has come to our attention that causes us to be live that the annexed financial statements are not presented fairly, in all material respects, in accordance with approved accounting standards as applicable in Pakistan

Date: 27<sup>th</sup> February 2007

Place: Karachi

Faruq Ali & Co.

Chartered Accountants



## as at December 31, 2006 (Unaudited)

	No te	Un-audited December 31, 2006	Audited June 30, 2006
		(Rs. in '	
Non Current Assets	20000	NACO CONTRACTOR NACO CONTRACTO	
Property, plant and equipment	5	5,862,077	3,719,32
Intangible assets		17,696	17,69
Long term deposit		4,817	4,81
Current Assets			
Stores and spares		105,954	94,15
Stock in trade		3,434,212	3,909,39
Trade debts - considered good		1,830,986	1,106,96
Loan and advances - Considered good		93,103	25,76
Trade deposits, prepayments, current account balances			,-
with statutory authorities and other receivables		177,456	49,716
Cash and bank balances		466,019	2,189,778
		6,107,730	7,375,766
Current Liabilities	_		
Trade and other payables		5,469,087	5,768,618
Accrued markup		70,252	121,273
Short term borrowing - Secured		75,000	600,000
Current portion of non current liabilities		396,773	290,101
Dividend payable		10,705	
Provision for tax ation	L	47,736	89,64
		6,069,553	6,869,637
Net current assets		38,177	506,129
Non Current Liabilities			
Subordinated loan from sponsor - Unsecured		655,179	452,594
Term finance certificates - Secured	6	428,555	535,698
Long term loans - Secured		1,135,616	419,543
Liabilities against assets subject to finance lease		37,116	45,364
Deferred tax ation		316,625	36,174
Contingencies and Commitments	7	-	
Net Assets	_	3,349,676	2,758,591
2004			-,,
Rep resented by			
Authorized Capital			
360,000,000 ordinary shares of Rs. 10/- each		3,600,000	3,600,000
Issued, subscribed and paid up capital		2,450,652	2,450,652
Unappropriated (loss) / profit		(717,715)	307,939
		1,732,937	2,758,591
Surp lus on Revaluation of Property, Plant and Equip ment	8	1,616,739	
	4		0.000.00
The annexed notes form an integral part of these financial statemen		3,349,676	2,758,591

Chief Executive



# account for the half year ended December 31, 2006 (Unaudited)

	No te	3 months Oct - Dec 2006 (Rs. in	3 months Oct - Dec 2005 '000')	6 months July - Dec 2006 (Rs. in	6 months July - Dec 2005 '000')
G ross sales		5,797,214	5,594,601	11,749,708	9,285,738
Sales tax, discount and others		1,177,592	774,763	2,191,230	1,257,541
Net sales		4,619,622	4,819,838	9,558,478	8,028,197
Cost of sales	9	5,188,255	4,667,266	10,197,293	7,764,103
G ross (loss) / p rofit		(568,633)	152,572	(638,815)	264,094
Operating expenses Administrative expenses Selling expenses		59,093 9,723	32,223 6,221	84,314 12,602	52,266 13,196
Operating (loss)/profit		(637,449)	114,128	(735,731)	198,632
Other income		8,549 (628,900)	85,895 200,023	21,524 (714,207)	93,917 292,549
Financial and other charges		95,881	54,328	185,701	102,761
(Loss) / profit before taxation		(724,781)	145,695	(899,908)	189,788
Taxation					
Current		23,098	24,099	47,792	40,141
Deferred		(1,341) 21,757	27,217 51,316	(1,341) 46,451	27,217 67,358
(Loss) / profit after taxation		(746,538)	94,379	(946,359)	122,430
(Loss) / earnings per share - b asic (Rupees)	10	(3.05)	0.39	(3.86)	0.50

The annexed notes form an integral part of these financial statements.

Chief Executive

### cash flow



6 months ended

#### statement for the half year ended December 31, 2006 (Unaudited)

6 months ended

	December 31, 2006	December 31, 2005
	(Rs. in	('000')
CASH FLOW FROM OPERATING ACTIVITIES		
(Loss) / Profit before taxation	(899,908)	189,788
Adjustments for non-cash charges and other items:	\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	
Depreciation	99,259	158,751
Financial charges	185,701	93,445
Amortization of deferred cost	44	257
Loss on disposal of vehicle		72
Operating (loss) / profit before working capital changes	(61 4,9 48)	442,313
Working capital changes		
(Increase YDecrease in current assets		
Stores and spares	(11,799)	(9,367)
Stock in trade	475,183	(1,813,695)
Trade debts-considered good	(724,026)	38,518
Loan and advances	(67,341)	(145,057)
Trade deposits, prepayments, current account balances	X .	,
with statutory authorities and other receivables	(123,207)	(23,543)
Increase/(Decrease) in current liabilities		
Trade and other payables	(299,531)	1,931,193
Cash generated from operations	(1,365,669)	420,362
Financial charges paid	(236,722)	(84,887)
Dividend paid	(71,133)	
Taxes paid	(94,180)	(50,044)
Net cash flow (used in) / from operating activities	(1,767,704)	285,431
CASH FLOW FROM INVESTING ACTIVITIES		
Fixed capital expenditure	(340,993)	(302,630)
Intangible asset		(4,583)
Proceeds from disposal of vehicle		232
Long term deposits and deferred costs		(3,025)
Net cash used in investing activities	(340,993)	(310,006)
CASH FLOW FROM FINANCING ACTIVITIES		
Repayment of short term financing	(525,000)	(365,000)
Subordinated loan from sponsor - Unsecured	202,585	-
Repayment of obligation under finance lease	(11,212)	(30,068)
Repayment against term finance certificates	(107,143)	-
Long term loans	825,708	290,625
Net cash flow from financing activities	384,938	(104,443)
Net (decrease) in cash and cash equivalents	(1,723,759)	(129,018)
Cash and cash equivalents at the beginning of the period	2,189,778	140,342
Cash and cash equivalents at the end of the period	466,019	11,324
The annexed notes form an integral part of these financial statements.	12. Secretary and the second	

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## Bosicor

### for the half year ended December 31, 2006 (Unaudited)

	Issued, subscribed and paid up capital	Unapp rop riated profit / (loss)	T otal
		(Rs. in '000')	
Balance as at July 01, 2005	2,450,652	110,909	2,561,561
Net profit for the period		122,430	122,430
Balance as at December 31, 2005	2,450,652	233,339	2,683,991
Balance as at July 01, 2006	2,450,652	307,939	2,758,591
Final dividend for the year ended June 30,2006	-	(81,785)	(81,785)
Net loss for the period		(946,359)	(946,359)
Transfer from surplus on revaluation of			
property, plant and equipment - Net of tax		2,490	2,490
Balance as at December 31, 2006	2,450,652	(717,715)	1,732,937

The annexed notes form an integral part of these financial statements.

Chief Executive

### notes to the **accounts**

#### for the half year ended December 31, 2006 (Unaudited)



#### 1 STATUS AND NATURE OF BUSINESS

The Company was incorporated in Pakistan as a Public Limited Company on January 09, 1995 and was granted a certificate of commencement of business on March 13, 1995. The company is quoted on the Kerachi and Lahore Stock Exchanges. The principal business of the company is refining and selling of the petroleum products.

#### 2 BASIS OF PREPARATIONS

These financial statements are unaudited and have been prepared in accordance with the requirements of section 245 of the Companies Ordinance 1984 and International Accounting Standard 34 (IAS 34) "Interim Financial Reporting".

#### 3 ACCOUNTING POLICIES

The accounting policies adopted for the preparation of these six monthly accounts are the same as those applied in the preparation of the accounts for the preceding year ended 30 June, 2006.

#### 4 CHANGE IN ACCOUNTING ESTIMATES

The company used to depreciate its fixed assets following the reducing balance method. During the current period management has reviewed the useful lives of its fixed assets and expected pattern of consumption of the future economic benefits embodied in the fixed assets. Following course the company has changed the depreciation method to straight line as the pattern of consumption of future economic benefits is expected to be constant over the useful lives of fixed asset. Had there been no change the depreciation expense and loss of the period would have been higher by Rs.30 million.

Dec 31, 2006 June 30, 2006 (Rs. in '000')

#### 5 PROPERTY PLANT AND EQUIPMENT

Operating fixed assets - At written down value
Capital work in progress - At cost

#### 5.1 Additions and disposals during the period

Additions
Owned
Lease hold land
Plant and machinery
Generator
Furniture, fixture and equipment
Computer and allied
Safety lab equipments
V ehicles
Portable cabins

L	62	580

Plant and machinery Vehicles

#### Disposals

V ehicles

5,187,467	3,347,298
674,610	372,024
5,862,077	3,719,322
	-7,
	213,200
2,161	207,247
3,500	
1,284	6,449
10,131	3,724
192	3,231
19,901	25,568
45555000000000000000000000000000000000	25,500
1,238	
38,407	459,419
44	46,500
	10,211
	56,711
	23,711
	2,336
	2,330

#### notes to the **accounts**

#### for the half year ended December 31, 2006 (Unaudited)



#### TERM FINANCE CERTIFICATES - Secured

These represent privately placed term finance certificates (TFCs), which have been fully subscribed (including green shoe option of Rs.250 million).

#### Major Terms and Conditions

Issue Date:

October 01, 2004

Tenor:

TFC Coupon Rate:

Base rate + 550 bps with a floor of 9% p.a and a cap of 13% p.a payable

semi annually.

Base Rate

6-months KIBOR

Grace Period:

18 months

#### CONTINGENCIES AND COMMITMENTS

7.1 There is no material change in the contingencies since the last audited financial statements.

7.2 Commitments in respect of letter of credits amounting to Rs. 935 millions (June 30, 2006: Rs. 818 million)

Dec 31, 2006 June 30, 2006 (Rs. in '000')

#### SURPLUS ON REVALUATION OF PROPERTY, PLANT AND EQUIPMENT

Surplus arising due to revaluation of Property, plant and equipment carried out during the period		
owned out during the period	1,901,021	
Related deferred tax liability	(281,792)	
Transfer to accumulated loss in respect of incremental depreciation charged during the period - Net of tax	(2,490)	
Surplus on revaluation of Property, plant and equipment - Closing	1,616,739	

The following Property, plant and equipment owned by the company were revalued by independent revaluers M/s Rizvi Associates (Pvt) Limited on September 2006 and by M/s Imran Associates on December 2006 using prevailing market value being the basis of revaluation. The surplus arising from revaluation is Rs1,901.021 million. The closing balance of surplus on revaluation of Property, plant and equipment is not available for distribution to shareholders

PARTICULARS	W.D.V. of assets before revaluation	Revalued Amount	Revaluation Surplus
Freehold land	22,260	631,360	609,100
Leasehold land	213,200	700,000	486,800
Plant and machinery	2,797,033	3,544,973	747,940
G enerators	43,140	65.334	22,194
Building roads & civil works	118,012	150,619	32,607
Safety and lab equipments	8,900	11,280	2,380
Total	3,202,545	5,103,566	1,901,021

#### notes to the **accounts**





		3 months Oct - Dec 2006	3 months Oct - Dec 2005	6 months December 31, 2006	6 months December 31, 2005
		(Rs. in	0000	(Rs. in	0000
9	COST OF SALES				
	Opening stock of raw material	2,617,676	1,399,879	3,263,658	1,336,717
	Purchases	5,206,650	6,153,006	9,506,517	9,278,189
	Available for use	7,824,326	7,552,885	12,770,175	10,614,906
	Closing stock of raw material	(2,772,011)	(2,904,874)	(2,772,011)	(2,904,874
	Raw material consumed	5,052,315	4,648,011	9,998,164	7,710,032
	Manufacturing expenses	124,015	152,566	215,593	300,420
	Cost of goods manufactured	5,176,330	4,800,577	10,213,757	8,010,452
	Opening stock of finished products	674,126	587,835	645,737	474,797
	Opening stock of finished products Closing stock of finished products	(662,201)	(721,146)	(662,201)	(721,146
	Chaing stock of finished products	(002,201)	(721,140)	(002,201)	(/21,140
		5,188,255	4,667,266	10,197,293	7,764,103
10	(LOSS) / EARNINGS PER SHARE - BASI	C		The second secon	
	(Loss) / Profit after taxation	(746,538)	94,379	(946, 359)	122,430
		Number o	f Shares	Number	of Shares
	Weighted average				
	number of ordinary shares	245,065,000	245,065,000	245,065,000	245,065,000
		Rup	ees	Rup	ees
	(Tarable and Taraba)	(3.05)	0.39	(3.86)	0.50
	(Loss) / earnings per share - Basic	(3.05)	0.39	(3.00)	0.50
				6 months	6 months
				July - Dec	July - Dec
				2006	2005
				(Rs. in '0	00')
11	TRANSACTION WITH RELATED PAR	TIES			
	Purchase of operating assets			10,310	1,94
	Funds from sponsors & associated undertaking	ng		427,585	
3	Repayment of loans to group companies & a	ssociates		10,370	9,37
	Rent			175	17
	Payment against services (freight for crude of	il)		175,376	106,60
	Mark up on borrowings and leases			5,924	

# notes to the **accounts**for the half year ended December 31, 2006 (Unaudited)

#### 12 DATE OF AUTHORIZATION OF ISSUE

The financial statements were authorized for issue on 27th Febraury 2007 in accordance with the resolution of the Board of Directors of the company.

#### 13 GENERAL

13.1 Figures have been rounded off to the nearest thousand of rupee.

Chief Executive